



**National Association of Estate Planners & Councils**  
*1120 Chester Avenue - Suite 470, Cleveland, Ohio 44114*

	<b>2019 Las Vegas NV</b>	<b>2018 Ft. Lauderdale FL</b>	<b>2017 New Orleans LA</b>	<b>2016 Litchfield Park AZ</b>	<b>2015 Amelia Island FL</b>
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**Attendee Discipline**

Insurance & Financial Planning	20%	29%	27%	32%	31%
Accounting	14%	18%	30%	17%	18%
Trust Professional	14%	12%	10%	11%	19%
Attorney	34%	30%	19%	31%	26%
Philanthropic Professional	3%	3%	2%	1%	-
Other / Unidentified / Unreported	16%	8%	11%	8%	6%

**Repeat Attendance Statistics**

First Time	54%	51%	48%	53%	44%
2-4 times	28%	28%	33%	29%	35%
5-7 times	7%	9%	10%	9%	13%
8+ times	11%	12%	10%	9%	8%

**Geographic Data**

Percentage of total attendees from home state of conference	7%	16%	9%	14%	12%
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*Statistics estimated based on details collected at registration and survey results.*

*The Association of Choice for Estate Planning Professionals*